

Corrigendum/Addendum-1

RFP for “Selection of Agency for Cloud Management Office” for Ministry of Electronics and Information Technology (MeitY)

1. MeitY published a Request for Proposal (RFP) on 12th Oct 2017
2. Bidders may refer to the Corrigendum with the RFP
3. The Bidders are requested to note that MeitY has tried its best to answer the queries including the ones that were received late after the due date of submission of queries. However, MeitY has the right to not to respond to the questions it perceives as non-relevant which were raised by a Bidder or not to provide clarifications if MeitY in its sole discretion considered that no reply is necessary.

S.No.	Section/Page Number	Existing RFP Clause	Corrigendum
1.	Page No: 73, Annexure 1, Pre-Qualification Criteria, Point No. 1	The bidder (all members in case of a Consortium) must be incorporated and registered in India under the Indian Companies Act 1956 or a Limited Liability Partnership (LLP) registered under the LLP Act, 2008 or Indian Partnership Act 1932 and should have been in operation in India for minimum of three years.	The bidder (all members in case of a Consortium) must be incorporated and registered in India under the Indian Companies Act 1956 or a Limited Liability Partnership (LLP) registered under the LLP Act, 2008 or as amended or Indian Partnership Act 1932 and should have been in operation in India for minimum of three years.
2.	Page No: 73, Annexure 1, Pre-Qualification Criteria, Point No. 2	The Bidder (in case of a Consortium, the prime bidder) must have a minimum annual turnover of Rs. 30 Crores in each of the last 2 financial years (2015-16 and 2016-17).	The Bidder (in case of a Consortium, the prime bidder) must have a minimum annual turnover of Rs. 30 Crores in each of the last 3 financial years (2014-15),(2015-16) and (2016-17).
3.	Page No: 73, Annexure 1, Pre-Qualification Criteria, Point No. 3	The Bidder (in case of a Consortium, combined net worth of all members together) must have positive net-worth in each of the last 2 financial years (2015-16 and 2016-17).	The Bidder (in case of a Consortium, combined net worth of all members together) must have positive net-worth in each of the last 3 financial years (2014-15, 2015-16, 2016-2017).

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4.	Page No: 73, Annexure 1, Pre-Qualification Criteria, Point No. 5	The bidder (in case of a consortium, the prime bidder) must have completed at least three e-Governance (covering one or more of the following: Project Conceptualization / Design, Detailed Project Report, Request for Proposal, Bid Process Management, Program Management) assignments for Government of India or State Governments / UTs within India, each of a minimum value of INR 20 Lakhs, in the last three financial years	The bidder (in case of a consortium, the prime bidder) must have completed / ongoing at least three e- Governance (covering one or more of the following: Project Conceptualization / Design, Detailed Project Report, Request for Proposal, Bid Process Management, Program Management) assignments for Government of India or State Governments / UTs within India, each of a minimum value of INR 20 Lakhs, in the last three financial years (2014-15, 2015-16, 2016-17)
5.	Page No: 73, Annexure 1, Pre-Qualification Criteria, Point No. 6	The bidder (in case of a consortium, the prime bidder) must have completed at least two assignments in Cloud Advisory(evaluation, migration & adoption of cloud services) or Cloud Implementation Services either for domestic or global clients in the last three financial years	The bidder (in case of a consortium, the prime bidder) must have at least two assignments of which at least one should have been completed in Cloud Advisory(evaluation, migration & adoption of cloud services) or Cloud Implementation Services either for domestic or global clients in the last three financial years(2014-15, 2015-16, 2016-2017).
6.	Page No: 73, Annexure 1, Pre-Qualification Criteria, Point No. 8	The bidder (either the prime bidder or a consortium member) must have completed at least two assignments, either for domestic or global clients, in Design of Training Curriculum and Content for imparting IT related training in the last three financial years	The bidder (either the prime bidder or a consortium member) must have completed/ ongoing at least two assignments, of which one should have been completed , either for domestic or global clients, in Design of Training Curriculum and Content for imparting IT related training in the last three financial years (2014-15, 2015-16, 2016-2017).
7.	Page No: 78, Annexure 3, Methodology for Evaluation of Technical Proposal	Only projects initiated / completed in the last three financial years will be considered for evaluation	Only projects initiated / completed in the last three financial years(2014-15, 2015-16, 2016-17) will be considered for evaluation
8.	Page No: 18, Detailing the Reference Architecture	The Agency has to study & analyse the available reference architectures widely used / adopted for cloud computing domain before elaborating / recommending the new Reference architecture.	The Agency has to study & analyse the available reference architectures widely used / adopted for cloud computing domain globally before elaborating / recommending the new Reference architecture

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9.	Page No: 19, Identify Standards and Develop Guidelines/ Best Practices, Clause: 5.2	The Agency has to comprehensively identify & evaluate all the existing published standards & certification schemes along with the respective domains / security controls from the standards setting / certification organizations relevant to cloud services	The Agency has to comprehensively identify & evaluate all(domestic and global) the existing published standards & certification schemes along with the respective domains / security controls from the standards setting / certification organizations relevant to cloud services
10.	Page No: 19, Work Item 2: Identify standards, Clause: 5.2	The exercise also needs to identify industry specific (personal identifiable information, Health Information, SOC,) standards where available.	The exercise also needs to identify industry specific (such as personal identifiable information, Health Information, SOC, Finance, Infrastructure, Education) standards where available.
11.	General query	Travel expenses	Local travel (within Delhi NCR) to be arranged by agency but travel with-in India to be borne by MeitY with prior approval.
12.	Payment Terms, Clause 10.2, Pg 43	<p>b. Payment against deliverables will</p> <p>a. Bidder is required to submit invoice within 15 days of the approval</p> <p>i. Of all the deliverables in each phase or</p> <p>ii. Approval of minimum 2 deliverables as per the priority as indicated by MeitY</p>	<p>b. Payment against deliverables will be made as below:</p> <p>i. Bidder is required to submit invoice within 15 days of the approval, of all the approved deliverables in each phase or after each approved deliverable.</p>
13.	Payment Terms, Clause 10.2, Pg 43	a. Payment against “Time & Material” Bidder is required to submit quarterly invoice for the resources deployed on time and material basis for PMU	b. Payment against “Time & Material” Bidder is required to submit quarterly invoice for the resources deployed on time and material basis for PMU and for the resources in the Third Year.
14.	Failure to agree with the Terms and Conditions of the RFP:	Failure of the successful bidder to agree with the Terms & Conditions of the RFP shall constitute sufficient grounds for the annulment of the award, in which event MeitY will call for new proposals. MeitY may also invoke the PBG (if the PBG is submitted). The bidder will also forfeit the EMD.	Failure of the successful bidder to agree with the Terms & Conditions of the RFP shall constitute sufficient grounds for the annulment of the award, in which event MeitY will follow the guidelines of GFR (as on date of such event). MeitY may also invoke the PBG (if the PBG is submitted). The bidder’s EMD will be forfeited.

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15.	Page 83 "Annexure 5"	Table titled "Activity type: Transition Management" under "Form for Submission of Financial Bid & Detailed Project Implementation Plan of Annexure 5	Should be read as "Activity type : Consolidation Phase
16.	8. Resource Requirements, pg. 36-37	4. Legal Experts Minimum 10 years of experience in Cyber/IT and contractual Law	Should be read as 4. Legal Experts Minimum 7 years of experience in Cyber/IT and contractual Law
17.	8. Resource Requirements, pg. 36-37	1. Principal Consultant <ul style="list-style-type: none"> i. Subject Matter experts in applicable domains (as per the scope of work requirements), with minimum 10+ years of experience in the indicated subject matter or domain ii. Engineer/MCA And/or specialisation (relevant certification, diploma or post graduate degree) in the applicable domain/subject matter iii. Indicative areas of project experience (but not limited to) should include domains of risk management, incident management, data security, IT network architecture, physical 	Should be read as <ul style="list-style-type: none"> 1. Information Security Expert <ul style="list-style-type: none"> a. Principal Consultant (10+ years) b. Senior Consultant (6-10 Years) i. Subject Matter experts in applicable domains (as per the scope of work requirements), with experience(as mentioned in point (a) and (b) above) in the indicated subject matter or domain ii. Engineer/MCA And/or specialisation (relevant certification, diploma or post graduate degree) in the applicable domain/subject matter iii. Indicative areas of project experience (but not limited to) should include domains of risk management, incident management, data security, IT network architecture, physical security and Security components (including IDS/IPS/Firewalls).

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		<p>security and Security components (including IDS/IPS/Firewalls).</p> <p>iv. Implementation and functional consulting experience with leading security / erg / Vulnerability Assessment / SIEM solutions</p> <p>v. Certifications: At least 2 out of CISSP/CISA/CISM/CRISC/ISO27K</p> <p>2. Senior Consultant</p> <p>i. Subject Matter experts in applicable domains (as per the scope of work requirements), with 6-10 years of experience in the indicated subject matter or domain</p> <p>ii. BE/BTech/ME/MTech/MCA/ MBA (IT/Systems)/Post graduation (IT system)</p> <p>iii. Experience in Cloud Computing technologies (IAAS, PAAS and SAAS).</p> <p>iv. Expertise and deep understanding of standards in the areas of security,</p>	<p>iv. Implementation and functional consulting experience with leading security / erg / Vulnerability Assessment / SIEM solutions</p> <p>v. Experienced in Cloud Advisory / Legal & Contracts / Consulting / Implementation Services (scope including one or more of the following: evaluation, migration, adoption of cloud services)</p> <p>vi. Certifications: At least 1 out of CISSP/CISA/CISM/CRISC/ISO27K</p> <p>2. Cloud Computing Expert</p> <p>a. Principal Consultant (10+ years)</p> <p>b. Senior Consultant (6-10 Years)</p> <p>i. Subject Matter experts in applicable domains (as per the scope of work requirements), with experience(as mentioned in point (a) and (b) above) in the indicated subject matter or domain</p> <p>ii. BE/BTech/ME/MTech/MCA/ MBA (IT/Systems)/Post graduation (IT system)</p> <p>iii. Experience in Cloud Computing technologies (IAAS, PAAS and SAAS).</p> <p>iv. Expertise and deep understanding of standards in the areas of security, interoperability, portability and other domains</p>

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		<p>interoperability, portability and other domains</p> <p>v. Experienced in Cloud Advisory / Legal & Contracts / Consulting / Implementation Services (scope including one or more of the following: evaluation, migration, adoption of cloud services)</p> <p>vi. Sound knowledge of national and international standards and the related organizations</p> <p>vii. Excellent consulting skills for consultations with various stakeholder groups including IT industry as well as government and academia</p> <p>viii. Cloud / Virtualization Certification from any leading Cloud OEMs or Standards Developing Organizations or Industry Bodies</p>	<p>v. Experienced in Cloud Advisory / Legal & Contracts / Consulting / Implementation Services (scope including one or more of the following: evaluation, migration, adoption of cloud services)</p> <p>vi. Sound knowledge of national and international standards and the related organizations</p> <p>vii. Excellent consulting skills for consultations with various stakeholder groups including IT industry as well as government and academia</p> <p>viii. Indicative areas of project experience (but not limited to) should include domains of risk management, incident management, data security, IT network architecture, physical security and Security components (including IDS/IPS/Firewalls).</p> <p>ix. Cloud / Virtualization Certification from any leading Cloud OEMs or Standards Developing Organizations or Industry Bodies</p>
18.	Annexure 3, Methodology for Evaluation of Technical Proposal, Page # 80	<p>Proposed Expertise & Resources</p> <p>Project Engagement Lead & Domain Experts</p> <p>Proposed expertise & resources for the engagement (indicative subject areas are given below)</p>	<p>The clause should be read as:</p> <p>Proposed Expertise & Resources</p> <p>Project Engagement Lead & Domain Experts</p> <p>Proposed expertise & resources for the engagement (indicative</p>

S.No.	Section/Page Number	Existing RFP Clause	Corrigendum
		<p>a. Project Engagement Lead (3)</p> <p>b. Cloud Computing Expertise (Infrastructure / Operations / Cloud / Standards) (6)</p> <p>c. Information Security Expertise (6)</p> <p>d. Model Frameworks / SLA / End User Guides (3)</p> <p>e. Legal Expertise (3)</p> <p>f. Capacity Building Program & Content Design Expertise (4)</p> <p>Response will be evaluated based on the presentations made by the resources. It may be noted that the same resources will be deployed on the project.</p>	<p>subject areas are given below)</p> <p>a. Project Engagement Lead (4 marks)</p> <p>b. Cloud Computing Expert (Infrastructure / Operations / Cloud /Standards) (7 marks)</p> <p>i. 1 Principal Consultant = 4 Marks</p> <p>ii. 1 Senior Consultant = 3 Marks</p> <p>c. Information Security Expert (7 marks)</p> <p>i. 1 Principal Consultant = 4 Marks</p> <p>ii. 1 Senior Consultant = 3 Marks</p> <p>e. Legal Expertise (3 marks)</p> <p>f. Capacity Building Program & Content Design Expert (4 marks)</p> <p>i. 1 resource = 2 Marks</p> <p>ii. 2 Resources = 4 Marks</p> <p>Total Marks: 25 Marks Minimum Marks: 23 Marks</p> <p>Response will be evaluated based on the presentations made by the resources. It may be noted that the same resources will be deployed on the project.</p> <p>Note: In addition to the existing clauses for Annexure 5 Table</p> <ul style="list-style-type: none"> • PC with minimum number of two resources can be read as 1 PC for Information Security and 1 PC for Cloud Computing expert. • SC with minimum number of two resources can be read as 1 SC for Information Security and 1 SC for Cloud Computing expert. • Quote for PC and SC for both the capabilities (Cloud Computing and Information Security) should be provided as separate line item in Annexure 5 Table