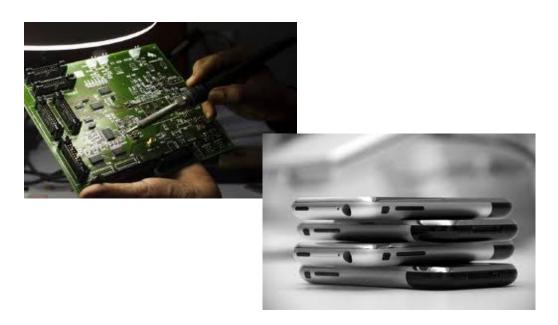
Conference of IT Secretaries

National Policy on Electronics

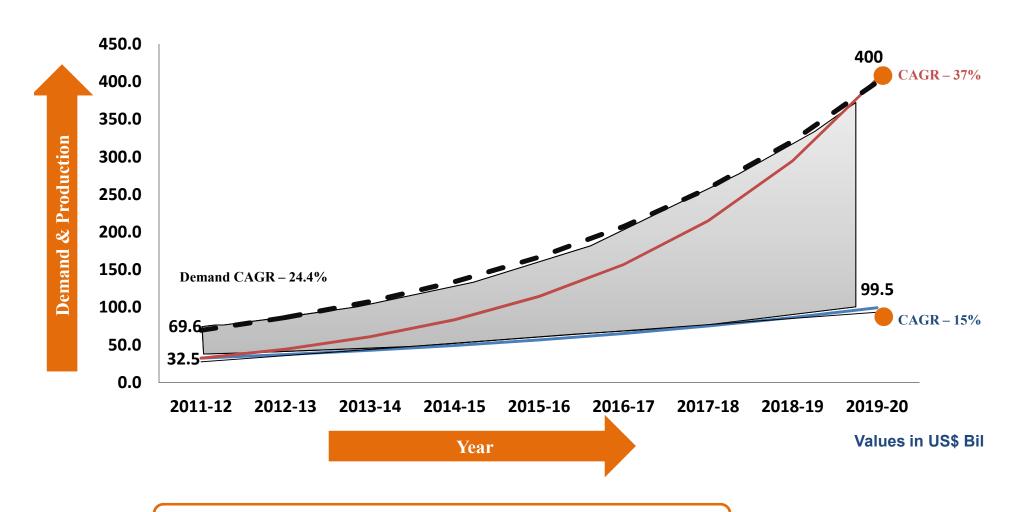
DECEMBER 11, 2012





Department of Electronics & Information Technology (DeitY)
Ministry of Communications & Information Technology
Government of India

| Electronics Demand and Production

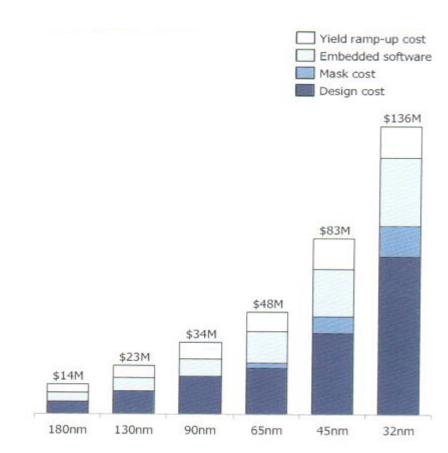


Production is characterized by low value addition (5-10%)

| Semiconductors

Projected semiconductor design market in 2020

US\$ 60-80 Bil



Cost of semiconductor design (US\$ Mil, 2010)

|Telecom equipment



Total telephone subscribers ~ 950
 Mil, teledensity 77%

- Broadband on Demand by 2015,600 Mil connection by 2020 at min.2 Mbps speed
- •NOFN: US\$ 4 Bil project to provide broadband connectivity to panchayats
- NKN: US\$ 1.2 Bil Infra project to connect educational and research institutes

Demand in 2010

~ US\$ 11 Bil

Projected demand 2020

~ US\$ 34 Bil

| Computers

Projected Market for laptop, desktop by 2020

US\$ 34 Bil



- India PC shipments increase in 2012 ~
 17%; world average ~ 4.4%
- GoI aims to provide 1 tablet to every student under Aakash scheme
- State Government initiatives
 - Free laptop to students in Tamil Nadu and Uttar Pradesh
 - Other states coming up with similar schemes

Set Top Box

Projected Market for Set Top Box in next 3-5 years

200 Million units

- Cabinet has approved providing Digital Addressable System (DAS) throughout country by December 2014
- Tamil Nadu state government owned Arasu Cable TV Corporation floated tender for 2 Mil STB



| Medical Electronics

- Size of medical electronics equipment market by 2020 ~ US\$ 6.5 Bil
- GoI committed to development of affordable medical electronic device industry



Example: Digital Hearing Aid

- Needed by 3-10% population in India
 - Current price: US\$ 300
 - Target price : US\$ 20-30
- Application Specific Integrated Circuit (ASIC) has been developed by CDAC Thiruvananthapuram
- Field trials currently going on



| Automotive Electronics |

- Value of electronics in automobiles ~
 20%-40%, increasing rapidly
- Production of nearly 21 Mil Automotive vehicles in 2011-12



- Digitization of controls and expanding inclusion of safety and sophistication features.
- Evolving trend of localization in product procurement by Auto OEMs

| LED Market





- •Lower carbon emissions by 20-25% by 2020
- Distribution of free LED lights to all Below Poverty Line (BPL) families (20 Mil lights)
- Government initiatives :
 - Excise duty reduced to 6% on LED lamps and LEDs
 - SAD fully exempted on LEDs used for manufacture of LED Lamps

Demand in 2010

< US\$ 1 Bil

Projected demand 2020

~ US\$ 35 Bil

National Policy on Electronics

NPE Vision

"To create a globally competitive electronics design and manufacturing industry to meet the country's needs and serve the international market"

NPE Goals for 2020

- 1. Attract an investment of US\$ 100 bil
- 2. Reach a turnover of US\$ 400 bil
- 3. Create an **employment** of 28 mil
- 4. Enhance exports from US\$ 8 bil to US\$ 80 bil
- 5. Grow the chip design/ embedded software industry to US\$ 55 bil

V

VI

VII

VIII

National Policy on Electronics | Major strategies

• Electronics Manufacturing Cluster Scheme (EMC)

Modified Special Package Incentive Scheme (M-SIPS)

• Setting up of Semi-conductor Wafer Fab in India

Preferential Market Access

• Electronics Development Fund (EDF)

Mandating Safety Standards

• Human Resource Development

• Communication & Brand building

Number of strategies identified under NPE >50

Modified SIPS

CAPEX subsidy percentage

20-25%

- Reimbursement of CVD/excise for capital equipment in non-SEZ units
- Reimbursement of Central taxes and duties for 10 years in select high tech units like fabs and ATMPs
- Available for entire value chain of identified electronics products
- Available for three years from notification
- Incentives available for 10 years from the date of approval

Electronics Manufacturing Clusters

- Financial assistance of 50% of infrastructure cost subject to ceiling of Rs. 50 crores per 100 acres of land
- Applicable to both Greenfield and Brownfield projects
- Assistance to Special Purpose Vehicle (SPV)
- Developer may initiate development of cluster infrastructure and undertake to bring units in certain time period



Andhra Pradesh Hyderabad Visakhapatnam

Punjab Near Chandigarh

Karnataka Near Bengaluru

Preferential Market Access (PMA)

- Enabling framework
- WTO compatible
- No discrimination between foreign and Indian companies

- Preference to domestically manufactured electronic goods in
 - Government procurement
 - Electronic goods having security implications
- Extent of Government procurement from domestic manufacturers will not be less than 30 % of the total procurement.

Govt. Procurement Projects

US\$ 4 Bil

National Optical Fiber Network

Provide broadband connectivity to panchayats so that banking and health services can be accessed online

US\$ 1.2 Bil

National Knowledge Network

Infrastructure project to connect educational and research institutes

US\$ 4 Bil

National e-Governance Plan

Countrywide infrastructure reaching down to the remotest of villages; bringing public services closer to home

US\$ 0.2 Bil

LED products

Distribution of free LED lights to all BPL families; Excise duty reduction on LED lamps and LEDs

US\$ 1.2 Bil

Set Top Box

Digital Addressable System (DAS) mandatory throughout country by December'14

Semiconductor Fab



India: Latest destination for Chip manufacturing based on strength of Chip design

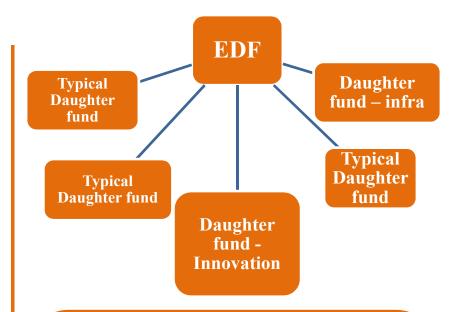
- Global responses sought in the form of EOI to setup Fabs
- Leading players have expressed interest
- Partners for Fab project to be finalized in 2012
- Fab likely to be operational by 2014

Electronics Development Fund (Proposed)

Fund to promote Innovation and IP and R&D, product commercialization, etc in ESDM, nano-electronics & IT sectors

- •Comprises of "Daughter Funds" of size US\$ 20 Mil -100 Mil
- Each fund to have Govt. share from 25%75%; remaining from private and
- •Policy to be announced shortly

financial institutions



• Proposed Size of fund: Rs. 10000 crore (US\$ 2 Bil)

| HR Initiatives



- Electronics Sector Skill Council set up
- Telecom Sector Skill Council set up
- Fellowship support for 1500 PhD students in ESDM-scheme under approval
- ICT and Electronics Academies-Scheme under approval
- Skill Development for 1 mn persons under formulation

- New programs in in electronics design and production technology
- NIELIT L1-L4 certification in the area of electronics.
- Phase III of Special Manpower Development Programme for VLSI and chip design 10,000 students including 300 PhDs.

| Mandating safety standards

- •15 electronics products notified under safety standards on October 3, 2012
- Electronic games (video), Laptop / Notebook / Tablets, Plasma / LCD / LED televisions (screen size >= 32"), Optical disc players (built-in amplifiers; i/p power >=200w), Microwave ovens, VDU & monitors (screen size >= 32"), Printers & plotters, Scanners, Wireless keyboards, Telephone answering machines, Amplifiers (i/p power >=200w), Electronic musical systems (i/p power >=200w), Electronic clocks, Set top box, Automatic data processing machine
- Allows Self registration
- •BIS accredited labs to test the goods
- •Order comes into effect from April 3, 2013

Actions Proposed

- Awareness seminars being conducted by STQC
- DGFT to notify eligibility
- STQC to notify labs to test electronic goods

Role of State Governments

- Formulate State Electronics Hardware policy
- Indentify land for electronic manufacturing clusters
- Develop capacity in colleges and universities for ESDM related graduate/ post graduate courses
- Effective single- window clearances

Thank You

For more information, please visit

www.deity.gov.in